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HUNTER HOTEL ADVISORS ANNOUNCES SALE OF A HILTON 3 - PACK IN ORLANDO, FLORIDA



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ATLANTA, June 4, 2018 – Hunter Hotel Advisors announced today that they represented Kalson's Hospitality in the sale of the Homewood Orlando Theme Parks, Homewood Lake Buena Vista, and the Hilton Garden Lake Buena Vista in Orlando, Florida. The seller, Kalson's Hospitality, is a family owned and operated business that developed all three assets from ground up, and was legally represented by Chirag Kabrawala, of the Kabrawala Law Group. The buyer, Tishman Select Partners (TSP), is an affiliate of New York City based Tishman and was established to manage the acquisition and development of Tishman's investments in the select service asset class. Tishman also owns the nearby Walt Disney World Swan and Walt Disney World Dolphin Resorts in Central Florida. Tishman has engaged Stepstone Hospitality to manage the three assets on their behalf. According to Shamir Patel, the Hunter Hotel Advisor broker that represented both the Seller and Buyer on this transaction, "It was a pleasure and honor to represent both the seller and buyer in the sale of the Homewood Orlando Theme Parks, Homewood Lake Buena Vista and the Hilton Garden Lake Buena Vista. The goal for myself and the Hunter team is to continue to bridge the gap between individual family hospitality owners and institutional buyers/sellers. I believe this deal shows how that could work and still benefit both sides."

The Central Florida market is one of the most sought-after markets in the Country. On average, 7 out of 10 visitors to Florida visit Central Florida. Strong tourism demand through Universal Studios and Walt Disney World drives most of that traffic. Both theme parks have expansions currently underway, which will continue to generate tourism traffic and therefore drive the hospitality market.

In addition to the theme parks, the Orange County's Convention Center is one of the top 3 most visited convention centers in the Country. With the I-4 Interstate expansion and new exit point for Lake Buena Vista on Daryl Carter Highway, where 2 of the 3 hotels sit, the assets are posed for tremendous upside in the near future.

About Hunter Hotel Advisors

[Hunter Hotel Advisors](http://www.hunterhotels.net) is the nation's leading investment advisory firm focused exclusively on the hotel industry. Their seasoned team of investment professionals and offices nationwide consistently provide clients with optimal results in hotel brokerage, financial advisory, and capital markets services of any size or complexity. With 40 years of experience in both full and select-service single assets and portfolios, the firm's capacity in valuation, economic analysis, and industry relationships has allowed Hunter to consistently maximize value regardless of market conditions. For additional information, visit www.hunterhotels.net or contact the Atlanta headquarters at 770-916-0300.